



Demonstrate the Benefits of End-Of-Life Care

Give providers the clinical tools to recognize when a palliative or hospice treatment plan makes sense.

Many hospices have a difficult time convincing their provider partners that a patient is ready for end-of-life care. Acclivity Health provides the data to help your partners understand when a patient would benefit from a transition to hospice or palliative care. We offer insights around risk assessments, readmission rate indicators, and mortality predictions that provide data-driven evidence to providers, which increase earlier identification of patients who would benefit from an end-of-life care transition.

DETERMINING “THE RIGHT TIME” FOR HOSPICE & PALLIATIVE CARE

Hospice and other palliative care providers are often frustrated when providers refer a patient late in the patient’s disease process. These referrals come so late that hospices are left with only days, if not hours, to do what needs to be done for the patients and families in their care.

Asking providers to predict the mortality of their patients can be fundamentally unfair. First, they have been doing everything they can to delay that death, so making mortality predictions runs counter to what they have been focused on. Second, they likely have never received any clinical training on how to estimate prognosis. Third, providers are trained to always think of the next intervention, and with that mindset, the option of looking away from curative interventions is nothing short of counterintuitive.

All of this leads to clinicians vastly overestimating a patient’s life expectancy and missing the appropriate timing for a hospice or palliative care intervention. Given all of the roadblocks facing hospice and palliative care, what can be done to ensure that patients are referred for the proper care at the proper time?

Asking providers to predict the mortality of their patients can be fundamentally unfair.



DATA GUIDED DECISIONS

Acclivity helps guide your decisions by tracking specific data points and mortality risk models designed for seriously ill patients. These indicators have been validated and used within healthcare systems across the world, and are the most accurate predictors of a patient's prognosis. While physician estimates of prognosis are around 10% to 20% accurate, Acclivity's risk scores are **up to 90% accurate**.



In addition to the algorithms that predict prognosis, other validated indicators that impact symptom burden include:

- Risk scores for initial hospitalization
- Re-hospitalization
- Emergency department utilization
- Caregiver breakdown
- Medication noncompliance
- Frailty
- Psychosocial needs
- And much more...

These indicators are of key concern as they lead to complications such as coordination issues, poor clinical outcomes, and increased cost. Hospices and other palliative care providers lead the field in their ability to proactively minimize these events, but only if they can accurately predict when they will occur.

The **Acclivity Connected Care Platform** offers unprecedented integration of predictive algorithms and proactive identification within seriously ill populations. Our platform works in concert with a practice's current EHR, providing exclusive data sources that allow for easy identification of patients who would benefit from a timely care transition.

ACCLIVITY CONSULTATION REPORT

Despite the insights delivered by the Acclivity Connected Care Platform, providers may still hesitate to trust such data analytics over their diagnostic capabilities. That's where the **Acclivity Consultation Report** comes into play. The Consultation Report takes the provider's patient and compares them across Acclivity Health's patient network, which currently stands at over 4 million lives across the U.S.

Acclivity uncovers clinical "twins" of an individual patient – someone of the same age, gender, specific diagnostic conditions, and other factors – and compares the outcomes for all those similar cases. The findings are then applied to what is known about the specific individual. This enables incredibly accurate predictions of mortality, clinical outcomes, interventions, medications, costs, and more. Such detailed and comprehensive information can further strengthen a provider's confidence in prognosis predictions and early recognition of care transition needs.

With Acclivity, providers have the clinical tools they need to recognize when a palliative treatment plan is indicated, in a manner that they are comfortable with and have confidence in. Additionally, providers can clearly demonstrate the clinical benefits of palliative treatment to the patient and family. **Acclivity is happy to help support improved communication between provider partners.**

To learn more about how we can help you succeed with Providers, or to schedule a Demo, please contact us at info@acclivityhealth.com or call 904 562 1368.