

Case Study

Company Profile

ILLINOIS RURAL COMMUNITY CARE ORGANIZATION

-123	Participants
-868	Providers
-36,500	Assigned Beneficiaries

Use Cases

- + VBC Contract Management
- + Population Health Management

PROBLEM

Lack of Spend Visibility

As a hospital-led Accountable Care Organization, Illinois Rural Community Care Organization (IRCCO) works with a predominantly rural population, monitoring and managing member organizations with differing management styles and approaches to care. IRCCO was using a one-size-fits-all Population Health Management software that provides endless reports but few practical insights. They could not tailor the program to meet the needs and preferences of their diverse organizations. Nor could they identify, communicate, and coordinate specific patient-level issues among their care teams.

IRCCO needed a solution that would identify where their participants were over-spending and where they had realistic opportunities to reduce costs without affecting the quality of care. They also needed a solution that fit their specific rural culture — one with a larger than normal Aged/Dual population and significant care challenges. Boilerplate strategies offered by the majority of HIT vendors, such as reducing inpatient hospitalization by 10% — simply weren't practical.

SOLUTION

Drill Down Analysis Uncovered Over-Utilization

IRCCO turned to Acclivity Health for a performance analysis that integrated all relevant data, from patient profiles through all the medical and pharmaceutical claims and some ancillary information.

The analysis compared IRCCO's cost and utilization metrics for the same quarter of two consecutive years and pointed out performance trends on a year-over-year basis. It also compared IRCCO's performance to that of all the other ACOs to show where they deviated from the norm. At a high level, it showed IRCCO was running close to the norm in terms of hospitalization rates and cost per member. So why were they missing their targets? *(continued...)*



Acclivity's connected care platform provided actionable insights that revealed that the ACO was spending almost 2½ times what a normal ACO spent on Skilled Nursing and 1½ times as much on out-patient facilities on a risk adjusted basis. Additionally, it was spending only 59% of the norm on home health care.

Drilling down to the network level, Acclivity identified a single SNF where the average length of stay was a third higher than the second highest utilized facility in the ACO. IRCCO could see exactly which patients were going into that facility and which providers were sending them there. They had the data they needed to implement changes, improve their financial performance, and enhance the quality of care their beneficiaries receive.

BENEFITS

New Opportunities for Improvement

At less than half the cost of the analysis provided by their original health analytics vendor, Acclivity showed IRCCO what was driving their costs and where they have opportunities for improvements. By targeting specific information, Acclivity's configurable reports continue to highlight any problems at the patient level or at the provider level, giving IRCCO the insights it needs to manage both spending and care quality more effectively. With complete visibility into their clinical and financial performance, IRCCO replaced their original analytics vendor and now works with Acclivity exclusively.

Contact Acclivity:

T 904 580 4857

info@acclivityhealth.com

About Acclivity Health

Acclivity offers a cloud-based platform that uses claims and real-time patient data, artificial intelligence, and machine learning, to ensure patients with serious illness receive the right care at the right time in the right setting. As your committed partner, we provide the service and support you need to maximize your investment in our technology.