

Improving Hospice Staffing and Revenue with SIAs

SERVICE INTENSITY ADD-ONS — AN UNDERUTILIZED OPPORTUNITY

When your hospice provides a patient with direct care by a registered nurse or social worker during the last seven days of life, you can bill Medicare at an hourly rate in addition to the routine home care (RHC) rate.

This Medicare Service Intensity Add-Ons (SIA) initiative was designed to ensure that the level of hospice care continuously matches the changing physical and emotional needs for patients and their families. In turn, it financially rewards hospices for improved care and attention. Yet since SIA was initiated in 2016, few hospices have taken full advantage of it, citing staffing issues and an inability to determine when their patients have just a few weeks left to live.

Right now, your hospice may be missing the opportunity to get more control over scheduling, reduce staff burnout, and improve quality scores. Using specialized tooling can help your organization ensure that the proper quality of care is being provided to those patients who need it most. In the future, if you fail to increase service intensity in the last week of life, you may find your hospice subject to penalties in addition to lost revenue.

INTRODUCING ACCLIVITY HEALTH

Acclivity offers a cloud-based platform that uses claims and real-time patient data, Artificial Intelligence, and machine learning to predict end-of-life more accurately and efficiently than a human. Built on a foundation of compassionate care, Acclivity delivers predictive analytics that ensure patients with serious illness receive the right care at the right time in the right setting - while honoring the patient's dignity, goals, and values. It not only helps identify patients eligible for hospice earlier but provides the data you need to schedule nursing staff and other resources in a more consistent and effective way.

With Acclivity, you have the tools to improve staff satisfaction and ensure patients and families get the care they deserve at every stage of their end-of-life journey:



REAL-TIME MONITORING

Live data is used to assess a patient's condition and alert you when indicators predict a patient has less than a few weeks to live.



EVENT NOTIFICATION SYSTEM

You are immediately notified if a patient enters the ED, indicating a need for intervention by registered nurses or social workers.



FAMILY & CAREGIVER EDUCATION

Video vignettes and a mobile app help home caregivers and families learn the triggers and indicators to report so you get a more accurate view of the patient's condition.



For more information about how Acclivity Health can help you improve your financial health and quality metrics, please call us at 904 580 4857 or email info@acclivityhealth.com.