



8 Steps Toward Enhanced Patient Care and Profitability.

HOW ACCLIVITY HELPS YOU MANAGE YOUR PATIENT POPULATION

Imagine having access to a complete picture of each patient's medical journey. Access that includes the complexity of their medical conditions, whether they've had annual wellness exams, how many doctors they're seeing, the number of medications they're taking, if they're taking them as prescribed, if they have just been admitted to the ER or hospital, or whether they are ready to transition to skilled nursing or hospice.

In order to reap the rewards promised through payer or Medicare Advantage value-based contract models, you need an effective system that allows you to deliver proactive care and prevention programs to patients—especially those with advanced illness. Acclivity is a cloud-based multidisciplinary collaboration platform that gives you real-time, actionable insights into your patient population, allowing for streamlined and effective care management.

The Acclivity platform gives every clinician in your practice access to the same information, so they can work as a team to give patients the right care, at the right time, in the right place.



8 Ways Acclivity Helps Improve Your Performance

Acclivity has changed the data landscape with technology that utilizes analytics, machine learning, and artificial intelligence to enhance prognosis diagnostics. Integrated workflow management and patient engagement tools enable the entire care team to collaborate and match each patient's goals with appropriate care options. With Acclivity's holistic view of patient's medical history, you can:

- Eliminate duplicate, excessive, or ineffective treatment
- Reduce health care spending for your sickest, most costly patients
- Increase shared savings & bonus payments
- Know the right time to transition patients to palliative or hospice providers, ensuring they get the emotional, social, and medical support they need
- Improve quality of care

By using Acclivity to aggregate data about patients into a single platform, you have all the information you need to manage your patient population compassionately, effectively, and efficiently.



PATIENT REFERRAL SUPPORT:

One

Using Acclivity, you can identify which patients qualify for different services such as Palliative Care or hospice. All guesswork is eliminated and you can confidently start conversations with patients and their families about next steps at the most appropriate time. You can also reduce the number of phone calls your front office staff receives for information about advanced illness care.



ADVANCED ANALYTICS & PREDICTIVE MODELING FOR AT-RISK POPULATION:

Two

Acclivity reports and dashboards provide insight into cost and utilization risk, medication compliance, mortality risk, and psychosocial issues. When you understand your population, you have the best opportunity to improve outcomes.



CARE MANAGEMENT RESOURCE OPTIMIZATION:

Three

Acclivity's analytics help guide clinical decision making. The data enables you to target those patients who will receive the maximum benefit from the care management resources you have. Through an analysis of your current payer contracts, Acclivity creates a Value Index, which is a single number that lets you know which patients you need to see in your office. For example, you can determine what patients are eligible for annual wellness visits and use the platform for scheduling appointments. Or, by identifying patients who are high utilizers or have high hospital admission risk, you can intervene with care management programs and proactively prevent unnecessary utilization. Built in assessments and workflows add efficiency to your existing care management processes.



**TRANSITIONAL CARE MANAGEMENT:****Four**

Use the Acclivity platform to be notified, in near real-time, of your patients' hospital admissions, discharges and transfers. Then, set up Transitional Care Management visits for discharged patients, adding another source of revenue for your practice, while reducing readmission rates.

**HCC MAINTENANCE:****Five**

Keeping accurate risk scores is critical to your ability to earn shared savings and avoid shared loss. Every year CMS reassesses your patient population and reassigns a risk score. Unless you have recoded the chronic conditions of all your high-risk patients every 12 months, they won't be included in the risk score algorithm. Your risk score will drop, premiums will decrease, and your practice will lose money. Acclivity alerts you to recode the major conditions of those patients. Without this level of scrutiny, you may still carry the same level of risk but won't be compensated for the level of primary care you provide.

**CONTRACT REVIEW AND MAINTENANCE:****Six**

Physicians are often approached to join provider or health system networks. Acclivity can be used to evaluate the capitated payment models you might be offered. Its functionality and analytics enable your practice to make intelligent decisions about whether proposed contracts will be lucrative and aligned with your goals. Once a contract is signed, Acclivity helps maintain compliance. It knows what kind of levels have to be hit in order for your practice to get bonuses, and it helps you monitor and manage the success criteria for your specific contracts.

**COMPLIANCE WITH PAYER METRICS:****Seven**

The Acclivity platform can be customized to track the specific value-based metrics your contract uses to gauge quality and outcomes. For instance, if reducing readmissions provides shared savings, you can get alerts so you can connect with patients immediately after discharge and make sure you provide appropriate post-acute care. Or you may want to be notified when patients haven't refilled medications on time so you can determine if they have issues remembering to take them or can't afford them.

**PATIENT EDUCATION SUPPORT:****Eight**

Talking with your patients about their goals when they no longer have good curative options is difficult. Acclivity assists you with an entire patient education module, PCforMe, created by Duke University palliative care team members. You can give your patients and their families access to videos and other research-based engagement tools online that guide them through the process of dealing with serious illness, from diagnosis, to understanding their illness, to defining end-of-life care goals.



REAL-WORLD RESULTS
**59%**

Reduction in acute utilization for patients served across community.

**\$1.6 Million**

Incremental revenue an independent physician association received from using the Acclivity platform.

**\$3,237.00**

Average cost savings per patient when palliative care is added to a hospitalized patient's routine regimen.¹

Achieve Financial and Clinical Success With Connected Care.

With Acclivity, you have a technology platform that will generate immediate returns, not only by helping you meet your success criteria from your contracts but, most importantly, by providing coordinated, high quality care for your seriously ill patients. You will be able to connect your entire care team, so they are working on the same page—seeing the same information, communicating and coordinating with each other, sharing best practices and care management resources to maximize the efficiency of care, and ultimately becoming a more successful operation.



FOR MORE INFORMATION, EMAIL INFO@ACCLIVITYHEALTH.COM.

¹ JAMA Intern Med. 2018;178(6):820-829. Economics of Palliative Care for Hospitalized Adults With Serious Illness. A Meta-analysis. Peter May, PhD; Charles Normand, DPhil; J. Brian Cassel, PhD; et al. Retrieved 10/21/2019 from <https://jamanetwork.com/journals/jamainternalmedicine/fullarticle/2678833>

